SWBOCES Managed Fiber Bid 2017-18-15 Award Sheet continued....

Lakeland School District		
Current Provider		BestWeb
Current Contract Cost		\$474,650.00
SAVINGS		\$ 144,650.00
2017-18 Managed Fiber-Bid Res	ults	
2018-2023		
Crown Castle	Scenario #1	No Bid
	Scenario #2	No Bid
First Light	Scenario #1	\$330,000.00
	Scenario #2	\$330,000.00
BestWeb	Scenario #1	\$377,460.00
	Scenario #2	\$377,460.00
LightPath (AlticeUsa)	Scenario #1	\$695,520.00
	Scenario #2	\$915,960.00

Bid Results for: Lakeland School District

Scenario Number

1

Description:

9 sites, Single Hub at District Office.

(2) 10 GB connections to District Office.

Same as existing WAN.

Lowest Bidder:

First Light

5 Year Cost

\$330000.00

Managed fiber Bid to be awarded to First Light:

Do not award bid results at SWBOCES Board meeting

Scenario Number

2

Description:

9 sites, Dual Hub

(2) 10 GB connections to District Office and Walter Panas High School

Lowest Bidder:

First Light

5 Year Cost

\$330000.00

Managed fiber Bid to be awarded to First Light:

 \mathbf{X}

 $\underline{\text{Do not}}$ award bid results at SWBOCES Board meeting

Award Authorization Form

School District Name:

Lakeland School District

Business Official Signature:

Burgy Alyokal

Printed Name:

Business Manager

Title:

Date: 2/4/18

Post Award Information

- 1. If a bid result is awarded by the SWBOCES board on March 14, 2018, the LHRIC will submit a letter of intent (LOI) to E-rate. This E-Rate form 471 will complete the initial E-Rate filing process to receive funding against the cost of these circuits. FCC Form 471 "Services Ordered and Certification Form" is the second form that must be filed by a school or library in the E-rate application process. Its purpose is to individually list all contracts and services for which the applicant is requesting discounts.
- 2. When the district has received the proper internal approvals to proceed, the district will submit this signed award authorization document. After the March 14, 2018 board approval, the LHRIC will send a "Start Work" authorization to the winning vendor. This authorization starts the 90 day install window for the vendor and is a commitment to move forward with the build of the fiber optic network.
 - In case the district does not receive internal approvals such as board disapproval or a failed public budget vote, the district does not need to move forward. The current Managed Fiber contract will end in June 2018.
- 3. Network closet electronics. If needed, a part list will be created to provide connectivity for the managed fiber network. The costs of these parts will either included in a project of be on a LHRIC wide area network quote. If you have any questions, please call or send by email to:

mfbids@lhric.org 914-922-3266

4.